

Paul C. Vanderspek MS, MA, CPIM, CSCP

PROFILE

Results driven leadership in Supply Chain Management and People Management

Skills include – Global supply management, supply chain design, supplier selection and development, outsourcing, management, project management, logistics, commodity strategy development, inventory optimization, SCM education and training, supplier relationship management, supply risk management

WORK EXPERIENCE

Supply management consultant. 2006-present

Supply management consultant with large and small businesses. Prior customers include Commerce City Surplus Supply and Hoof-Wraps. Currently engaged in a supply management education program with a \$5B construction distribution company

Services include:

- Procure to pay business process reengineering
- Site visits to assist with supplier evaluation and selection
- Supply management education focused on Strategic Sourcing, Category Strategy Development, Supplier selection and evaluation, supply risk management, and supplier relationship management, goal setting
- Compensation programs for supply chain professionals

Colorado State University, Fort Collins, CO 2006 – present

Clinical faculty, Supply Chain Management

- Teach supply chain management courses to undergraduate and graduate students.
- Developed curriculum for MGT675
- Develop curriculum focusing on Advanced Supply Management (category strategies, risk management, SRM)
- Develop curriculum for CSU's new SCM Certificate Program
- Distance section coordinator for CSU's Distance MBA Program
- Faculty advisor to student APICS SCM Club
- Coach student teams for SCM academic case competitions

Colorado State University, Fort Collins, CO. 2013-present

Director, Supply Chain Management Forum

The SCM Forum is a partnership between CSU's College of Business and Colorado companies to facilitate learning, sharing of best practices, research, innovative teaching, student job placement and networking.

- Plan and facilitate twice annual SCM Forum meeting with partners, faculty, and students
- Recruit new member organizations
- Seven current members contributing \$70,000 annual to the COB

TTI, Inc., Santa Ana, CA July 2003 – Jan. 2006

Supply Chain Services Manager, Western Region

TTI is the world's largest distributor of electro-mechanical, passive, and interconnect products.

- Developed and implemented supply chain programs for our large electronics manufacturing customers.
- Achieved significant reductions in inventory, logistics and supply chain overhead costs for customers and TTI.

AGILENT TECHNOLOGIES (formerly Hewlett-Packard), Loveland, CO and Spokane, WA.

Purchasing Manager – Electronics Products and Solutions Group. February 2001 – March 2003

- Manage team of 13 buyers and senior buyers responsible for purchasing direct materials to support internal and external manufacturing worldwide with purchasing budget in excess of \$50M.
- Responsible for hiring, people development, training and evaluations.
- Set goals, direction and strategy for the team, managed costs, and tracked progress via metrics.
- Doubled inventory turns and reduced purchasing overhead by 30%.

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Alliance Manager – Corporate Direct Materials Team. March 2000 – February 2001

- Managed Memory and Microprocessor commodities corporately. Responsibilities included negotiating contracts, evaluating suppliers, developing new suppliers, and creating commodity strategies.
- Managed 3rd party logistics suppliers throughout the company.
- Developed buy/sell (IPO) process to sell Agilent's inventory to contract manufacturers.
- Worked with contract manufacturers worldwide to establish turnkey outsourcing supply chains.

Procurement Specialist – Printed Circuit Assembly Organization. March 1999 – March 2000

- Pioneered 3rd party logistics project to direct raw material to network of internal and external production facilities. Grew program from pilot to \$40M in annual purchases, reducing overhead and inventory costs.
- Performed supply chain cost modeling project to determine savings from alternate supply chain designs.
- Managed pilot project to develop the supply chain to support turnkey outsourcing in Mexico.

Strategic Buyer – Surface Mount Technology Center. June 1997 – March 1999

- Led team of buyers responsible for \$90M of annual electronic component purchases.
- Implemented statistical safety stock program, trained users, and developed processes.
- Managed project to reduce direct material costs by \$4.5M

INTEL CORPORATION, Chandler, AZ. Summer 1996

Corporate Materials Intern

- Worked with corporate materials team to reduce the transaction costs of MRO purchasing.
- Performed benchmarking study to determine best practices regarding MRO purchasing.

ROCKWELL INTERNATIONAL, Cedar Rapids, IA. Summer 1995

Finance Intern

- Developed an Activity Based Costing (ABC) prototype system for the Fabrication Div. of Collins Avionics.

WEST PUBLISHING COMPANY. Eagan, MN. 1991-1993

Customer Service Representative

- Provided technical support for online legal database and legal software products.

EDUCATION

Master of Science in Management (MBA), May 1997

The Krannert Graduate School of Management, Purdue University. West Lafayette, IN

Concentration in Operations Management. Dean's List.

Awarded a Krannert Fellowship and the Center for the Management of Manufacturing Enterprises Scholarship

Master of Arts in Economics, May 1995

University of Iowa. Iowa City, IA

Bachelor of Arts in Economics, June 1989

Carleton College. Northfield, MN