

## **DANIEL KRAUSE, Ph.D.**

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Department of Management  
College of Business  
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### **EDUCATION**

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Ph.D.	Business Administration – May 1995 Arizona State University, Tempe, Arizona Concentration in Logistics and Supply Management (SCM). Extensive course work in Operations Management, Statistics and Research Methods.
MBA	Arizona State University, Tempe, Arizona – May 1991 Concentration: Purchasing, Operations, Logistics (Supply Chain Mgt)
B.A.	Business Administration – May 1989 - Cum Laude Fort Lewis College, Durango, Colorado

### **PROFESSIONAL EXPERIENCE**

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Professor	<b>Colorado State University</b> , Department of Management, July 2011+
Special Issue Co-Editor	<i>Journal of Supply Chain Management</i> , 2014-2016
Special Issue Co-Editor	<i>Journal of Operations Management</i> , 2013-2014
<b>Associate Editor</b>	<b><i>Journal of Supply Chain Management</i>, 2007 – present</b>
Associate Editor	<i>Decision Sciences Journal</i> , 2006 – 2010
Associate Editor	<i>Journal of Operations Management</i> , 2002 – 2017
<b>Associate Editor</b>	<b><i>Journal of Business Logistics</i>, 2011 – present</b>
Professor	<b>University of Victoria</b> , Peter B. Gustavson School of Business September 2008 – June 2011
Visiting Professor	Judge Business School, <b>University of Cambridge</b> , Cambridge, UK October – November 2010
Professor	<b>Queen's University Belfast</b> , School of Management and Economics Chair in Management: Operations and Supply Chain Management August 2006 – August 2008
Visiting Professor	<b>WHU, Otto Beisheim Graduate School of Management</b> Vallendar, Germany Visiting Professor of Operations Management, Aug. – Dec. 2006
Chair	<b>Arizona State University</b> SCM Doctoral Committee Chair and Ph.D. Program Coordinator Department of Supply Chain Management, 2002 - 2005

**PROFESSIONAL EXPERIENCE, continued.**

Associate Professor (with tenure)	<b>Arizona State University</b> Department of Supply Chain Management, 2002 - 2006
Assistant Professor	<b>Arizona State University</b> Department of Supply Chain Management, 2000 - 2002
Assistant Professor	<b>Utah State University</b> Department of Business Administration, 1999 - 2000
Assistant Professor	<b>Michigan State University</b> Department of Marketing & Supply Chain Management, 1996 - 1999 Reappointed as Assistant Professor at MSU for 3 years in 1998
Assistant Professor	<b>Michigan State University</b> Department of Management, 1995 - 1996

**AWARDS**

Winner of “Chris Voss Best Paper Award – 2012.” Lawson, B., D. Krause and A. Potter. “Managing Supplier Performance during Collaborative New Product Development.” 19<sup>th</sup> International Annual European Operations Management Association (EurOMA) Conference, Amsterdam, Netherlands.

Best Paper Award Finalist, by the Editors of the *Journal of Supply Chain Management*, 2011. Terpend, Regis, Daniel R. Krause and Kevin Dooley. 2011. “Managing Buyer-Supplier Relationships: Empirical Patterns of Strategy Formulation in Industrial Purchasing.” *Journal of Supply Chain Management*, 47(1), pp. 73-94.

Krause, Daniel. 2009. “Best Associate Editor Award.” *Journal of Supply Chain Management*.

Krause, Daniel. 2008. “Associate Editor Appreciation Award.” *Journal of Supply Chain Management*.

Winner of “Chan Hahn Best-Paper Award” – Awarded at the Academy of Management conference, Seattle, August 2003. Mark Pagell and Daniel Krause. “Re-examining the Relationship Between Operational Flexibility and Environmental Uncertainty.”

**REFEREED PUBLICATIONS**

Markman, Gideon and Daniel Krause. 2016. “Theory Building Surrounding Sustainable Supply Chain Management: Assessing What We Know, Exploring Where to Go,” *Journal of Supply Chain Management*, 52(2), pp. 3-10.

Terpend, Regis and Daniel Krause. 2015. “Competition or Cooperation? Promoting Supplier Performance with Incentives Under Varying Conditions of Dependence,” *Journal of Supply Chain Management*, 51(4), October, pp. 29-53.

Lawson, Benn, Daniel Krause and Antony Potter. 2015. “Improving Supplier New Product Development Performance: The Role of Supplier Development,” *Journal of Product Innovation Management*, 32(5), September, pp. 777-792.

**REFEREED PUBLICATIONS, continued**

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Krause, Daniel, William Youngdahl and Kannan Ramaswamy. 2014. "Manufacturing – Still a Missing Link?" *Journal of Operations Management*, 32(7), pp. 399-402.

Krause, Daniel and Lisa Ellram. 2014. "Adaptation in Industrial Relationships: Lessons from the Economic Downturn." *Journal of Business Logistics – Special Issue on Strategic Sourcing and Performance*, 35(3), pp. 191-212.

Lisa M. Ellram and Daniel Krause. 2014. Robust Supplier Relationships: Key Lessons From The Economic Downturn." *Business Horizons*, 57(2), pp. 203-213.

Terpend, Regis, Daniel R. Krause and Kevin Dooley. 2011. "Managing Buyer-Supplier Relationships: Empirical Patterns of Strategy Formulation in Industrial Purchasing." *Journal of Supply Chain Management*, 47(1), pp. 73-94.

> Best Paper Award Finalist by the Editors of the *Journal of Supply Chain Management* in 2011.

Carey, Sinead, Benn Lawson and Daniel R. Krause. 2011. "Social Capital Configuration, Legal Bonds and Performance in Buyer-Supplier Relationships." *Journal of Operations Management*, 29(4), pp. 277.

Krause, Daniel R, Stephan Vachon, and Robert Klassen. 2009. "Special Topic Forum On Sustainable Supply Chain Management: Introduction And Reflections On The Role Of Purchasing Management." *Journal of Supply Chain Management*, October, 45(4), pp. 18-25.

Wagner, Stephan and Daniel R. Krause. 2008. "Examining the Relationship between Supplier Development Activities and Goals: The Moderating Role of Human Interaction," *International Journal of Production Research*, 47(12), pp. 3161-3177.

Terpend, Regis, Beverly Tyler, Daniel R. Krause and Robert B. Handfield. 2008. "Buyer-Supplier Relationships: Derived Value Over Two Decades," *Journal of Supply Chain Management*, 44(2), pp. 28-42.

Krause, Daniel R., Robert B. Handfield, and Beverly Tyler. 2007. "The Relationships Between Supplier Development, Commitment, Social Capital Accumulation and Performance Improvement," Special issue on Organizational Theory and Supply Chain Management in the *Journal of Operations Management*, 25, pp. 528-545.

Krause, Daniel R., Regis Terpend and Kenneth Petersen. 2006. "Bargaining Stances and Outcomes in Buyer-Seller Negotiations: Experimental Results," *The Journal of Supply Chain Management*, 24(3), pp. 4-15.

Choi, Thomas Y. and Daniel R. Krause. 2006. "The Supply Base and Its Complexity: Implications For Transaction Costs, Risks, Responsiveness, And Innovation," *Journal of Operations Management*, 24(5), pp. 637-652.