

# Supply Chain Management Concentration

The Department of Management helps students become good decision makers and managers. If you are interested in working in supply chain management or being a leader in a specific industry, the Supply Chain Management Concentration may be right for you.

## What Do Supply Chain Managers Do?

Supply chain managers focus on the supply chain of purchasing, producing, moving, and providing goods and services on a global basis. A supply chain manager's day-to-day activities may involve the following: coordinate and align events to convert raw materials and service inputs into finished goods and service provisions for end-consumers in a timely and cost-effective manner; negotiate to transfer and transform raw materials into finished goods; improve processes and product flows; manage projects that integrate other business functions and companies; manage organizations' relationships with suppliers, customers, and key partners; manage flow of money and information up and down the supply chain; ethically manage relationships with suppliers and key customers.

## Potential Careers in Supply Chain Management

### Process Improvement

- Supply Chain Consultant
- Project Manager
- Process Improvement Manager
- Operations Manager
- Supply Chain Analyst
- Sustainability Specialist

### Managing Supplies

- Buyer
- Supply Manager
- Import/Export Agent
- Purchasing Mngr.
- Procurement Analyst
- Materials Product Manager

### Coordinating Value for Customers

- Customer Service Manager
- Demand Planner/Forecaster
- Customer Account Manager
- Distribution Mngr.
- Logistics Analyst
- Transportation Manager

## Common Characteristics and Skills of Successful SCM Students and Professionals

- Enjoys variety and managing change
- Global orientation
- Successful relationship manager
- Desire to continuously improve
- Problem-solving capabilities
- Persuasion and negotiation skills
- Proficient time and project managers
- Comfortable spanning boundaries across teams, functions and companies
- Decision-making and problem solving skills
- Strong written and verbal communication skills
- Understand whole picture, but able to narrow down scope

## Tips for Researching Management Occupations

- Shadow a manager for a day
- Search the web for job profiles and position descriptions
- Talk to alumni of the Management program
- Take an online assessment (see the Career Center website)
- Visit with a Career Counselor in the Career Management Center
- Know yourself and what type of work you enjoy
- Get involved with a club/organization
- Attend the Career Fair; ask about the tasks of managers

## Online Resources

[www.acinet.org](http://www.acinet.org)

### Undergraduate Programs

110 Rockwell West  
 (970) 491-5103  
[undergradinfo@business.colostate.edu](mailto:undergradinfo@business.colostate.edu)  
 Advising Appt: [csubiz.com/advising](http://csubiz.com/advising)

### Career Management Center

210 Rockwell West  
 (970) 491-1540  
[cob-cmc@business.colostate.edu](mailto:cob-cmc@business.colostate.edu)



**COLLEGE OF BUSINESS**  
 COLORADO STATE UNIVERSITY

This tool provides the specific regulations as a way to illustrate how the curriculum works. However, there is no substitute for working with an academic advisor; please visit with your advisor each semester as they can help you understand how the curriculum can be tailored to meet your individual needs.

SUPPLY CHAIN MANAGEMENT CONCENTRATION - RECOMMENDED COURSE SEQUENCE			
FRESHMAN	SOPHOMORE	JUNIOR	SENIOR
<b>All-University Core Curriculum (AUCC) 31 Credits</b>			
Arts and Humanities (3B) Biological and Physical Sci. w/lab (3A) CO150 (1A) Diversity and Global Awareness (3E) ECON202 (3C) MATH141 (1B)	Biological and Physical Sciences (3A) ECON204 (3C) Historical Perspectives (3D) STAT204	Students MUST complete CO150 and MATH141 by the time they complete 60 credits to avoid a registration hold.	
<b>Business Core 35 Credits</b>			
BUS100, BUS201, CIS200	ACT210, ACT220, BUS220 (3B), BUS300 (2)	BUS260, CIS370, MGT301, MGT320	BUS479, FIN300, MKT300
<b>Supply Chain Management Courses 21 Credits</b>			
		MGT375, MGT376, MGT377, MGT478	1 MGT Group 1, 3 MGT Group 2s
<b>Electives 33 Credits (minimum of 3 elective credits must be upper-division, 300+ level)</b>			
9 Credits of Electives	6 Credits of Electives	6 Credits of Electives	6 Credits of Electives

SUPPLY CHAIN MANAGEMENT COURSES (24 CREDITS)				
	COURSE	TITLE	PREREQUISITE(S)*	SEMESTER(S) OFFERED**
REQUIRED	MGT375	Advanced Supply Management	MGT301	fall, spring
	MGT376	Advanced Service & Manufacturing Operations	MGT301	fall, spring
	MGT377	Advanced Logistics	MGT301	fall, spring
	MGT478	Global Supply Chain Management	pre or co-req: MGT375, MGT376, MGT377	spring
SCM GROUP 1 CHOOSE 1	MGT411	Leading High Performance Teams	MGT320	fall, spring
	MGT476	Negotiation and Conflict Management	MGT320	fall, spring
SCM GROUP 2 CHOOSE 3  (MAY INCLUDE UNUSED COURSE FROM ABOVE)	CIS320	Project Management for Information Systems	CIS200	fall, spring
	CIS411	Enterprise Resource Planning Systems	ACT220, CIS200	fall, spring
	FIN370	Financial Management: Theory and Application	FIN300	fall, spring
	MGT330	Creativity, Innovation, and Value Creation	None	fall, spring
	MGT411	Leading High Performance Teams	MGT320	fall, spring
	MGT475	International Business Management	FIN300, MGT320, MKT300	fall, spring
	MGT476	Negotiation and Conflict Management	MGT320	fall, spring
	MGT486	Practicum in Supply Chain Management	Any 2 of the following: MGT375, MGT376, MGT377, written consent of instructor	fall, spring
MKT450	Marketing Analytics	MKT410	spring	

\* Courses may be restricted to specific class levels, use the Course Schedule/registration system (via Ram Web) to view restrictions.

\*\* Terms listed are when the College of Business anticipates each course will be offered and should be utilized with the guidance of your academic advisor for future planning purposes. Courses may be offered in terms different than those listed. You should always use the Course Schedule/registration system (via Ram Web) to view the most up-to-date course offerings.