The Department of Management helps students become good decision makers and managers. If you are interested in working in supply chain management or being a leader in a specific industry, the Supply Chain Management Concentration may be right for you.

What Do Supply Chain Managers Do?
Supply chain managers focus on the supply chain of purchasing, producing, moving, and providing goods and services on a global basis. A supply chain manager’s day-to-day activities may involve the following: coordinate and align events to convert raw materials and service inputs into finished goods and service provisions for end-consumers in a timely and cost-effective manner; negotiate to transfer and transform raw materials into finished goods; improve processes and product flows; manage projects that integrate other business functions and companies; manage organizations’ relationships with suppliers, customers, and key partners; manage flow of money and information up and down the supply chain; ethically manage relationships with suppliers and key customers.

Potential Careers in Supply Chain Management

Process Improvement
- Supply Chain Consultant
- Project Manager
- Process Improvement Manager
- Operations Manager
- Supply Chain Analyst
- Sustainability Specialist

Managing Supplies
- Buyer
- Supply Manager
- Import/Export Agent
- Purchasing Mgr.
- Procurement Analyst
- Materials Product Manager

Coordinating Value for Customers
- Customer Service Manager
- Demand Planner/Forecaster
- Customer Account Manager
- Distribution Mgr.
- Logistics Analyst
- Transportation Manager

Common Characteristics and Skills of Successful SCM Students and Professionals
- Enjoys variety and managing change
- Global orientation
- Successful relationship manager
- Desire to continuously improve
- Problem-solving capabilities
- Persuasion and negotiation skills
- Proficient time and project managers
- Comfortable spanning boundaries across teams, functions and companies
- Decision-making and problem solving skills
- Strong written and verbal communication skills
- Understand whole picture, but able to narrow down scope

Tips for Researching Management Occupations
- Shadow a manager for a day
- Search the web for job profiles and position descriptions
- Talk to alumni of the Management program
- Take an online assessment (see the Career Center website)
- Visit with a Career Counselor in the Career Management Center
- Know yourself and what type of work you enjoy
- Get involved with a club/organization
- Attend the Career Fair; ask about the tasks of managers

Online Resources
www.acinet.org
This tool provides the specific regulations as a way to illustrate how the curriculum works. However, there is no substitute for working with an academic advisor; please visit with your advisor each semester as they can help you understand how the curriculum can be tailored to meet your individual needs.

**SUPPLY CHAIN MANAGEMENT CONCENTRATION - RECOMMENDED COURSE SEQUENCE**

<table>
<thead>
<tr>
<th>FRESHMAN</th>
<th>SOPHOMORE</th>
<th>JUNIOR</th>
<th>SENIOR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>All-University Core Curriculum (AUCC) 31 Credits</strong></td>
<td><strong>Biological and Physical Sciences (3A) 18 Credits</strong></td>
<td><strong>Students MUST complete CO150 and MATH141 by the time they complete 60 credits to avoid a registration hold.</strong></td>
<td><strong>Supply Chain Management Courses 21 Credits</strong></td>
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<tr>
<td>Arts and Humanities (3B)</td>
<td>Biological and Physical Sciences (3A)</td>
<td>MGT375, MGT376, MGT377, MGT478</td>
<td><strong>Electives 33 Credits (minimum of 3 elective credits must be upper-division, 300+ level)</strong></td>
</tr>
<tr>
<td>Biological and Physical Sci. w/lab (3A)</td>
<td>ECON204 (3C)</td>
<td>1 MGT Group 1, 3 MGT Group 2s</td>
<td>9 Credits of Electives</td>
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<tr>
<td>Diversity and Global Awareness (3E)</td>
<td>Historical Perspectives (3D)</td>
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<tr>
<td>ECON202 (3C)</td>
<td>STAT204</td>
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<tr>
<td>MATH141 (1B)</td>
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</table>

**Business Core 35 Credits**

| BUS100, BUS201, CIS200 | ACT210, ACT220, BUS220 (3B), BUS300 (2) | BUS260, CIS370, MGT301, MGT320 | BUS479, FIN300, MKT300 |

**Supply Chain Management Courses 21 Credits**

- **MGT375** Advanced Supply Management
- **MGT376** Advanced Service & Manufacturing Operations
- **MGT377** Advanced Logistics
- **MGT477** Global Supply Chain Management

**Electives 33 Credits (minimum of 3 elective credits must be upper-division, 300+ level)**

- 9 Credits of Electives
- 6 Credits of Electives
- 6 Credits of Electives
- 6 Credits of Electives

**SUPPLY CHAIN MANAGEMENT COURSES (24 CREDITS)**

<table>
<thead>
<tr>
<th>COURSE</th>
<th>TITLE</th>
<th>PREREQUISITE(S)*</th>
<th>SEMESTER(S) OFFERED**</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGT375</td>
<td>Advanced Supply Management</td>
<td>MGT301</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT376</td>
<td>Advanced Service &amp; Manufacturing Operations</td>
<td>MGT301</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT377</td>
<td>Advanced Logistics</td>
<td>MGT301</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT477</td>
<td>Global Supply Chain Management</td>
<td>pre or co-req: MGT375, MGT376, MGT377</td>
<td>spring</td>
</tr>
<tr>
<td>MGT411</td>
<td>Leading High Performance Teams</td>
<td>MGT320</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT476</td>
<td>Negotiation and Conflict Management</td>
<td>MGT320</td>
<td>fall, spring</td>
</tr>
<tr>
<td>CIS320</td>
<td>Project Management for Information Systems</td>
<td>CIS200</td>
<td>fall, spring</td>
</tr>
<tr>
<td>CIS411</td>
<td>Enterprise Resource Planning Systems</td>
<td>ACT220, CIS200</td>
<td>fall, spring</td>
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<tr>
<td>FIN370</td>
<td>Financial Management: Theory and Application</td>
<td>FIN300</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT330</td>
<td>Creativity, Innovation, and Value Creation</td>
<td>None</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT411</td>
<td>Leading High Performance Teams</td>
<td>MGT320</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT475</td>
<td>International Business Management</td>
<td>FIN300, MGT320, MKT300</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT476</td>
<td>Negotiation and Conflict Management</td>
<td>MGT320</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MGT486</td>
<td>Practicum in Supply Chain Management</td>
<td>Any 2 of the following: MGT375, MGT376, MGT377, written consent of instructor</td>
<td>fall, spring</td>
</tr>
<tr>
<td>MKT450</td>
<td>Marketing Analytics</td>
<td>MKT410</td>
<td>spring</td>
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</table>

* Courses may be restricted to specific class levels, use the Course Schedule/registration system (via Ram Web) to view restrictions.
** Terms listed are when the College of Business anticipates each course will be offered and should be utilized with the guidance of your academic advisor for future planning purposes. Courses may be offered in terms different than those listed. You should always use the Course Schedule/registration system (via Ram Web) to view the most up-to-date course offerings.