Supply Chain Management Concentration

The Department of Management helps students become good decision makers and managers. If you are interested in working in supply chain management or being a leader in a specific industry, the Supply Chain Management Concentration may be right for you.

What Do Supply Chain Managers Do?
Supply chain managers focus on the supply chain of purchasing, producing, moving, and providing goods and services on a global basis. A supply chain manager’s day-to-day activities may involve the following: coordinate and align events to convert raw materials and service inputs into finished goods and service provisions for end-consumers in a timely and cost-effective manner; negotiate to transfer and transform raw materials into finished goods; improve processes and product flows; manage projects that integrate other business functions and companies; manage organizations’ relationships with suppliers, customers, and key partners; manage flow of money and information up and down the supply chain; ethically manage relationships with suppliers and key customers.

Common Characteristics and Skills of Successful SCM Students and Professionals
- Enjoys variety and managing change
- Global orientation
- Successful relationship manager
- Desire to continuously improve
- Problem-solving capabilities
- Persuasion and negotiation skills
- Proficient time and project managers
- Comfortable spanning boundaries across teams, functions, and companies
- Decision-making and problem solving skills
- Strong written and verbal communication skills
- Understand whole picture, but able to narrow down scope

Tips for Researching Management Occupations
- Shadow a manager for a day
- Search the web for job profiles and position descriptions
- Talk to alumni of the Management Program
- Take an online assessment (see the CMC Website)
- Visit with a Career Counselor in the CMC
- Know yourself and what type of work you enjoy
- Get involved with club/organization
- Attend the Career Fairs; ask about the tasks of managers

Potential Careers in Supply Chain Management

Managing Supplies
- Buyer
- Supply Manager
- Import/Export Agent
- Purchasing Manager
- Procurement Analyst
- Materials Product Manager

Coordinating Value for Customers
- Customer Service Manager
- Demand Planner/Forecaster
- Customer Account Manager
- Distribution Manager
- Logistics Analyst
- Transportation Manager

Process Improvement
- Supply Chain Consultant
- Project Manager
- Process Improvement Manager
- Operations Manager
- Supply Chain Analyst
- Sustainability Specialist

Online Resources
www.acinet.org
Supply Chain Management (SCM): 166 Students

- First generation: 18.1%
- Identify as racially or ethnically diverse: 16.8%
- Double concentrate: 16.6%
- Double major: 3.7%
- Grade Point Average: 3.29
- Internship, Practicum, and Field Experience Rates: All Concentration Average: 63%
  - SCM: 73%
- Average Starting Salary\(^1\): All Concentration Average: $51,283
  - SCM: $54,668
- Job/Education Offer Rates\(^2\): All Concentration Average: 93%
  - SCM: 93%

\(^1\) Average salary is based on full-time permanent employment.
\(^2\) Offer rate is the percentage of graduates who are actively seeking employment or education that secured plans or indicated at least one job offer within six months of graduation.