## Marketing 3-Year Completion Map Updated 9.27.2021

FRESH	IMAN				
SEMES	STER 1 (Fall)	CRITICAL	RECOMMENDED	AUCC	CREDITS
BUS 100	Introduction to Business		Х		1
<u>CO 150</u>	College Composition (GT-CO2)		X	1A	3
Arts and	Humanities			3B	3
Biologica	ıl and Physical Sciences			3A	4
Elective					3
	Total Credits				14
SEMES	STER 2 (Spring)	CRITICAL	RECOMMENDED	AUCC	CREDITS
BUS 201	Foundations of Sustainable Enterprise				1
<u>CIS 200</u>	Business Information Systems	X			3
<u>ECON</u> 202	Principles of Microeconomics (GT-SS1)	X		3C	3
MATH	Complete 3 credits from the following: X			1B	3
	MATH 117 - College Algebra in Context (GT-MA1)				
	MATH 118 - College Algebra in Context II (GT-MA1)				
	MATH 124 - Logarithmic and Exponential Functions (GT-MA1)				
	MATH 125 - Numerical Trigonometry (GT-MA1)				
	MATH 126 - Analytic Trigonometry (GT-MA1)				
	MATH 141 - Calculus in Management Sciences (GT-MA1) - (or higher level calculus course)				
Electives					6
BUS 100 a	nd CO 150 must be completed by the end of Semester 2.	X			
	Total Credits				16

SOPHOMORE						
SEMESTER 3 (Summer)		CRITICAL	RECOMMENDED	AUCC	CREDITS	
ACT 210	Introduction to Financial Accounting	Х			3	
BUS 220	Ethics in Contemporary Organizations (GT-AH3)			3B	3	
ECON 204	Principles of Macroeconomics (GT-SS1)	Х		3C	3	
Biological and Physical Sciences				ЗА	3	
Elective					3	
	Total Credits				15	
SEMESTER 4 (Fall)		CRITICAL	RECOMMENDED	AUCC	CREDITS	
ACT 220	Introduction to Managerial Accounting	Х			3	



MKT 300	Marketing	X	4B	3
STAT 204	Statistics for Business Students			3
<u>Historical Perspectives</u>			3D	3
Elective				3
	Total Credits			15

JUNIOR						
SEMEST	ER 5 (Spring)	CRITICAL	RECOMMENDED	AUCC	CREDITS	
BUS 300	Business Writing and Communication (GT-CO3)	Х		2	3	
FIN 300	Principles of Finance		X	4A,4B	3	
MKT 361	Buyer Behavior				3	
<u>CIS370</u>	Business Analytics				3	
Electives	Electives				3	
STAT 204 must be completed by the end of Semester 5.						
	Total Credits				15	
SEMESTER 6 (Summer)		CRITICAL	RECOMMENDED	AUCC	CREDITS	
MGT 301	Supply Chain Management	Х			3	
BUS 260	Social-Ethical-Regulatory Issues in Business				3	
MGT 320	Contemporary Management Principles/Practices	Х			3	
Elective	Elective				6	
	Total Credits				15	

SENIOR						
SEMESTER 7 (Fall)		CRITICAL	RECOMMENDED	AUCC	CREDITS	
MKT 410	Marketing Research	Х			3	
Diversity and Global Awareness				3E	3	
Upper-Division MKT elective (except for MKT 305, MKT 495, MKT 496, and MKT 498) (See List on Concentration Requirements Tab)					6	
Electives					3	
FIN 300 and MKT 410 must be completed by the end of Semester 7.		Х				
	Total Credits				15	
SEMESTER 8 (Spring - Graduation)		CRITICAL	RECOMMENDED	AUCC	CREDITS	
BUS 479	Strategic Management	Х		4A,4C	3	
MKT 479	Marketing Strategy and Management	Х			3	
Upper-Division MKT elective (except for MKT 305, MKT 495, MKT 496, and MKT 498) (See List on Concentration Requirements Tab)		Х			6	



Elective		X		3
The benchmark courses for the 8th semester are the remaining courses in the entire program of study.		Х		
	Total Credits			15
Program Total Cro	edits:			120