## **Marketing Management**



## **Fall Start I Graduate Certificate**

Semester First 8 Weeks	Second 8 Weeks	Elective Credits
		Choose one course from the following list:
BUS655 Marketing Management 2 credits	BUS656 Marketing Strategy and Planning 2 credits	Fall Offerings  MKT610 Qualitative Marketing Research Methods*
First 8 Weeks	Second 8 Weeks	MKT621 Search Engine Marketing & Optimization*  MKT661 Consumer Behavior*  MKT667 Services Marketing Management*
Spring Elective Credit 1 credit	Elective Credit	
	1 credit	
Elective Credit	Elective Credit	Spring Offerings
1 credit	1 credit	MKT611 Quantitative Marketing Research Methods*
Elective Credit 1 credit		MKT662 Strategic Selling for Business Customers*  *requires prerequisite course
	BUS655 Marketing Management 2 credits  First 8 Weeks  Elective Credit 1 credit  Elective Credit 1 credit Elective Credit	BUS655 Marketing Management 2 credits  BUS656 Marketing Strategy and Planning 2 credits  First 8 Weeks  Elective Credit 1 credit  Elective Credit 1 credit